

Accompanying notes

NEW-TO-SELLING CRUISE RIVER CRUISING

In this video, Andy Harmer is joined by Janet Parton as they host us on a tour of their Seine river cruise ship, Avalon Tapestry II.

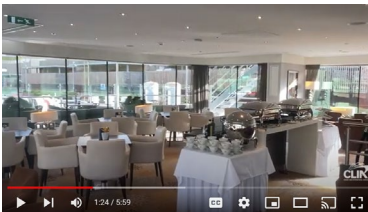
PART 1



0:44

The Lobby

- Centrally located within the ship and where guests first arrive
 - Reception / Guest Services are located here and are usually the first point of call for any questions
 - There is often a separate desk for the Hotel Manager / Tour Excursions manager where guests can go for destination advice throughout their cruise
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1:17

The Lounge

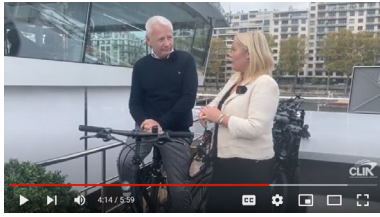
- Often in the forward section of the ship, usually directly linked to the Reception / Lobby
 - Panoramic windows allow guests to sit and relax here, enjoying the views on sailing days
 - The social hub of the ship - with daily Port talks, tea and coffee available 24 hours, bar service and light snacks available across the day and your venue for light entertainment in the evening alongside pre-dinner drinks
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2:33

Main Dining Room

- This serves Breakfast, Lunch and Dinner – Breakfast and Lunch will tend to include some buffet elements, but Dinner tends to be A la carte with table/waiter service – however the style will vary and will depend on the chosen river cruise operator, and their style of cruising
 - They will usually offer a variety of table sizes so guests can choose to dine solo, as a pair, or with a larger group. Some even have booth seating options
 - Dining tends to be provided within certain times rather than at a specific time. So for example breakfast may be served between 07:00 and 09:00 – and this gives guests more flexibility
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04:00 Wellness & Fitness

- Fitness Suite (Gym) with weights, treadmills, exercise bikes - offer guests the opportunity to keep up with their own daily exercise routine whilst on holiday
- Certain operators will also have a Wellness host and offer introductory classes in activities such as yoga
- Many operators offer a fleets of bikes – for independent exploration or to use as part of biking excursions



05:13 Aft Lounge

- A quiet space for guests to relax, located at the aft (back) of the ship
- Here guests can find books, board games, tea and coffee, computer stations with access to the internet.
- Other operators can use this space as an alternative dining venue / Cinema / Indoor Pools

PART 2



0:00 Cabins

There are widely three categories of cabin:

- **Lower Deck cabins** (“*Deluxe*” on Avalon Waterways) – situated on the lower decks and offer great value for money. A small window runs along the top of the cabin.
- **Balcony cabins** (“*Panorama Suites*” on Avalon Waterways) – the majority of cabins tend to be of this category, and offer guests their own private balcony space
- **Suites** (“*Royal Suites*” on Avalon Waterways) offer similar facilities to the Balcony cabins, with larger living space



3:26 Sundeck

- The Sundeck is a social space offering unobstructed views of the river you are sailing
 - There are plenty of Sun loungers available and tables if you wish to dine al-fresco, along with deck games and a heated whirlpool
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